



CloudVane's Journey into Multicloud Cost



See through the multicloud.



About Neos

NEOS IN NUMBERS

ISO 27017

BUREAU VERITAS
Certification



ISO 9001

BUREAU VERITAS
Certification



ISO 27001

BUREAU VERITAS
Certification



20

YEARS OF EXPERIENCE



EXPERTISE



Google Cloud



300+

SUCCESSFUL PROJECTS

AWARDS & RECOGNITION



100+

CERTIFIED CONSULTANTS



DATA
ANALYTICS



APPLICATION
DEVELOPMENT



CLOUD & SYSTEM
SOLUTIONS

OUR CLIENTS

Analytics

Applications

Cloud & Infra

Financial Services



Telecom Industry



Utilities



Insurance



Public Sector



Other



CloudVane Start-up

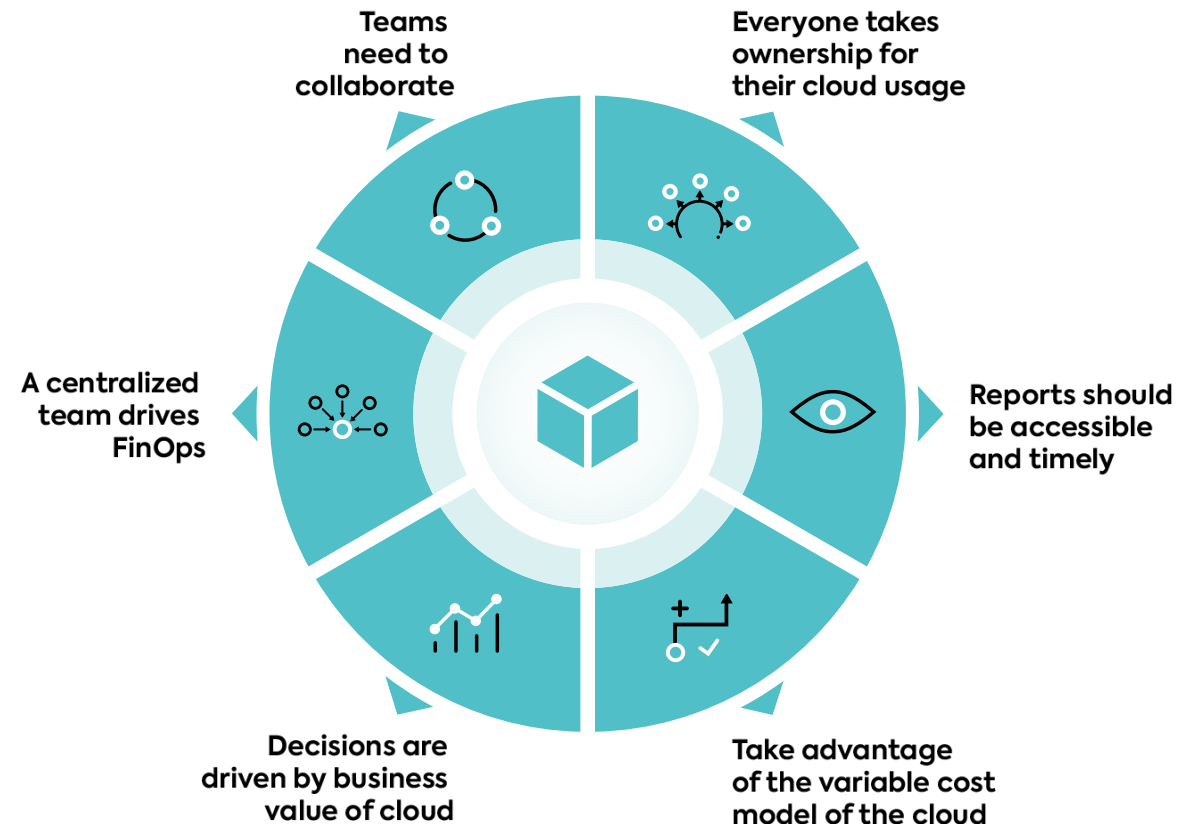
- CloudVane Ltd. – Neos Spin-off
- Registered in London since November 2020
- Member of Oracle for Startups since the beginning of 2021

ORACLE
for Startups



Among the first FinOps certified service providers in the world

- 5300+ members worldwide
- 1500+ companies worldwide
- 65%+ cloud/finance roles
- Promotes good cloud culture and supports investment into YOY cloud subscription



FinOps Best Practices

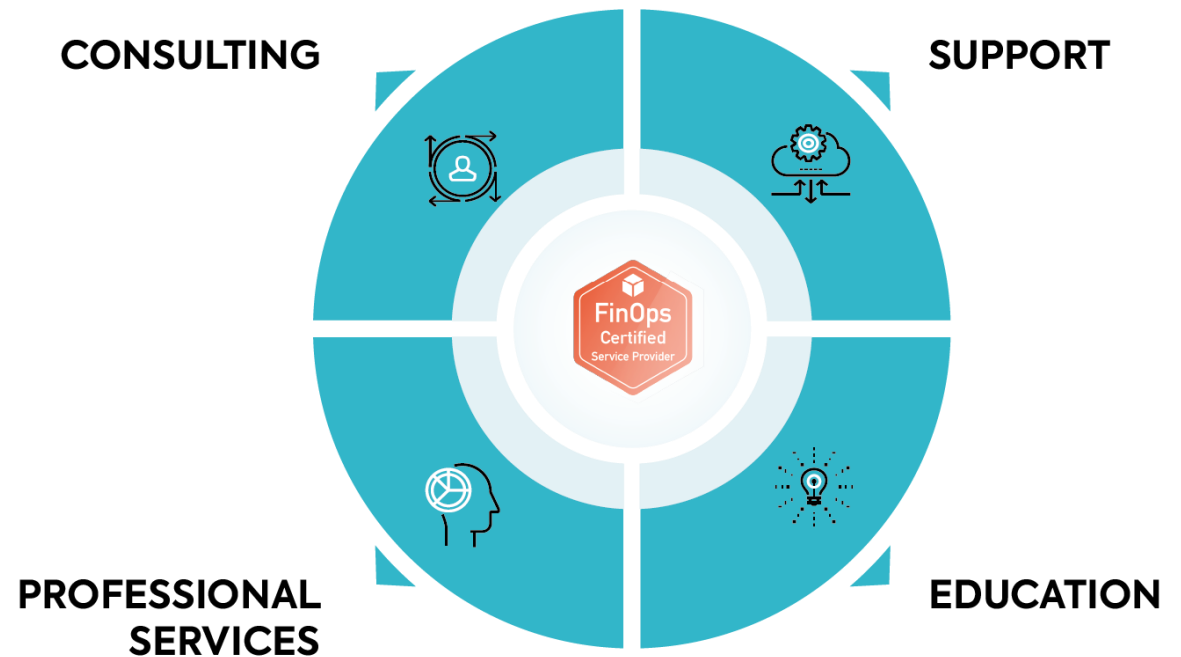
See through the Multicloud



Certified service provider

Benefits for Clients & Partners

- Neos has a dozen of certified FinOps practitioners
- FinOps best practices embedded in all Neos Consulting projects and Turn-key solutions (CloudVane)
- Neos supports organizations' cloud financial management journey



**FinOps Certified
Service Provider**

See through the Multicloud

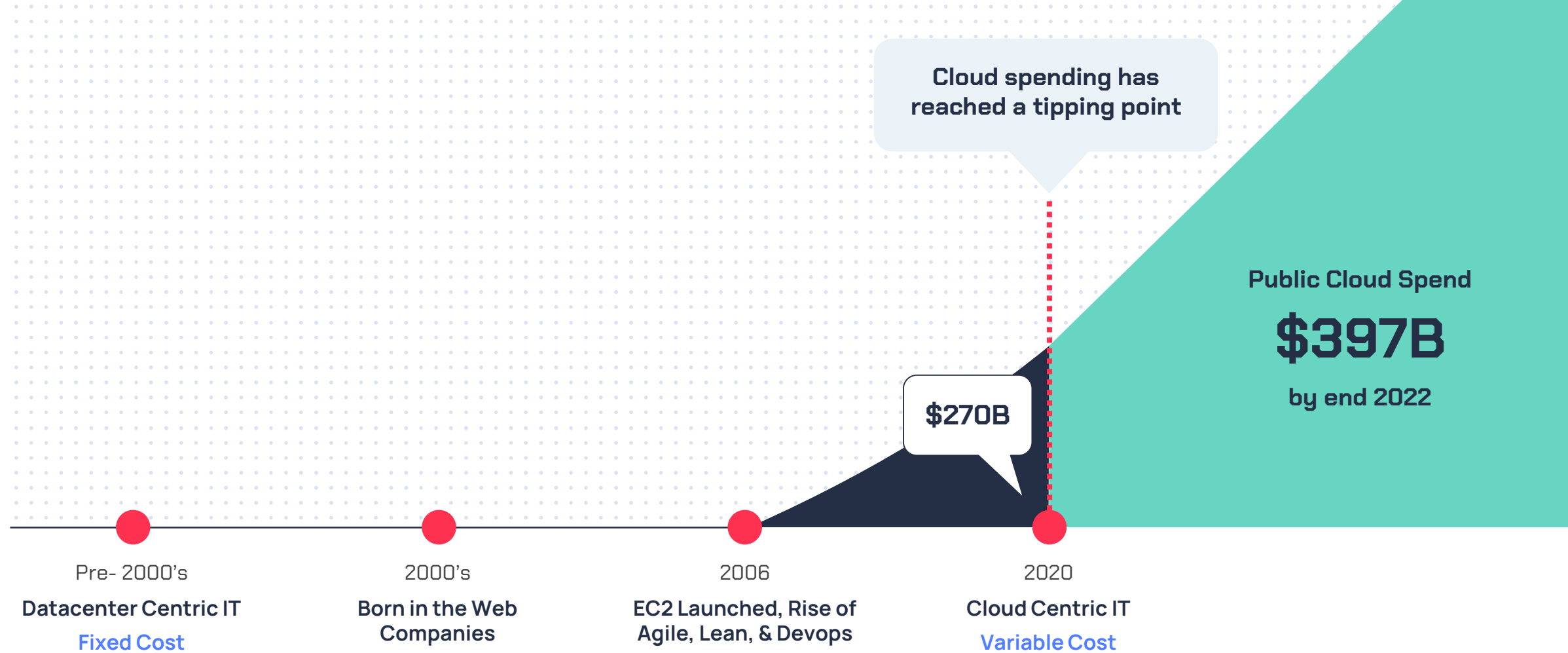




Context



The rise of the Cloud economy



Organizations struggle to handle **growing cloud spend**



75%

of midsize and large organizations will have adopted a multicloud and/or hybrid IT strategy.



80%

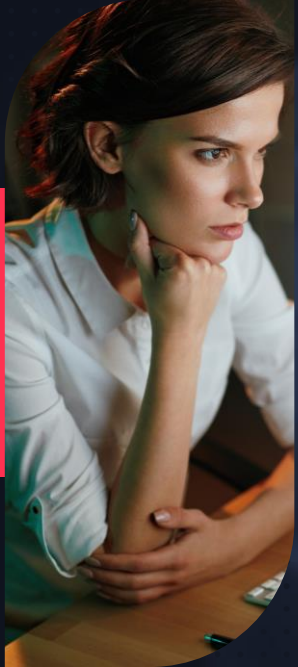
of organizations will overshoot their IaaS budgets.



Organizational Spend on Public Cloud

Average % across all respondents

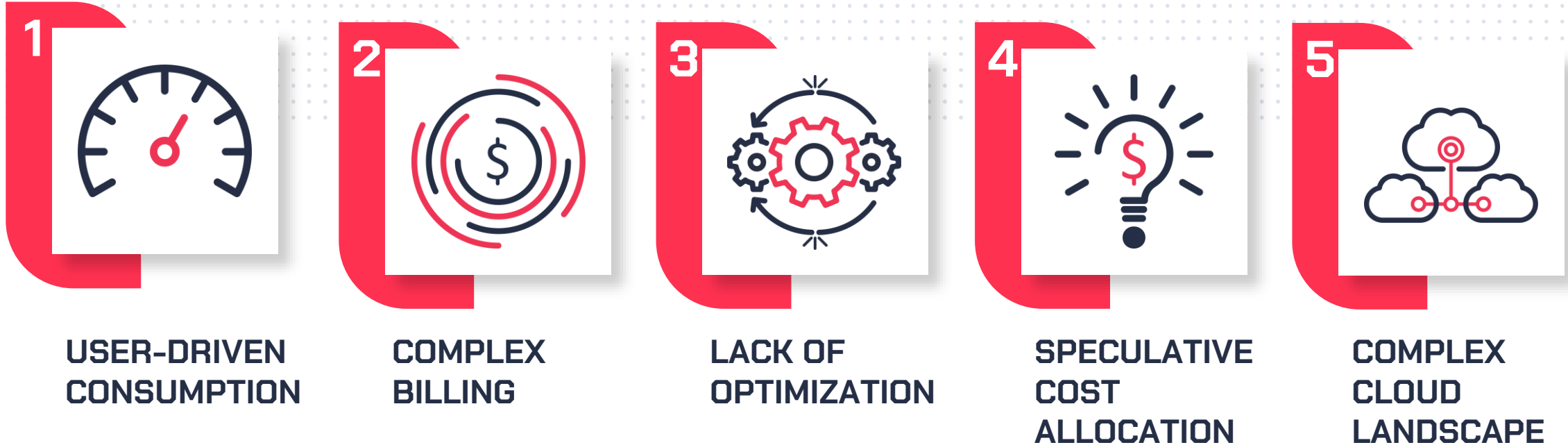




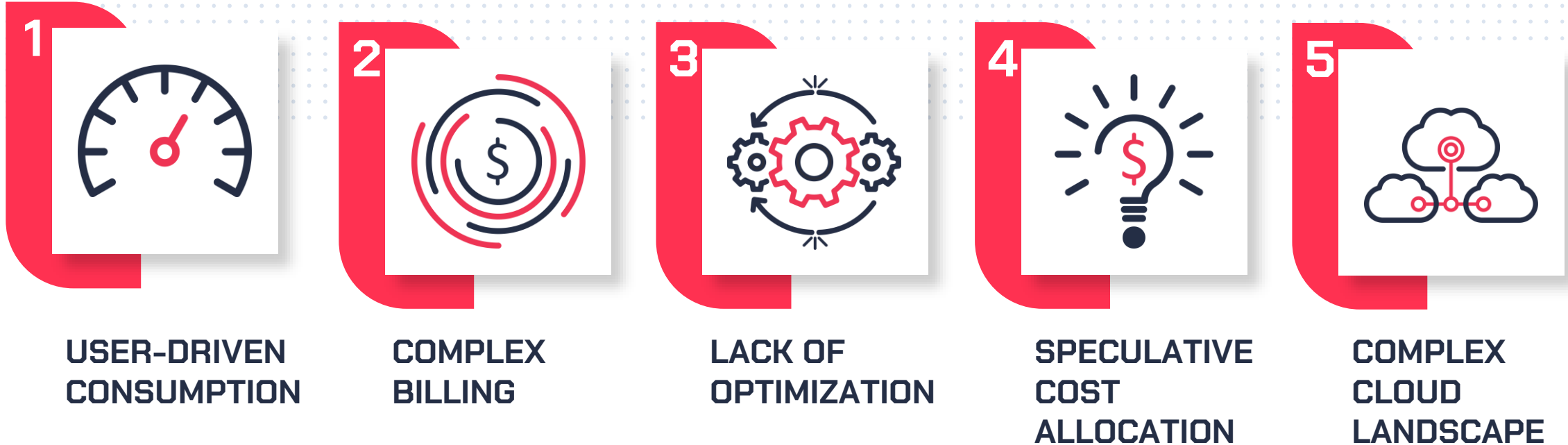
Challenges



Challenges



Challenges





Solution



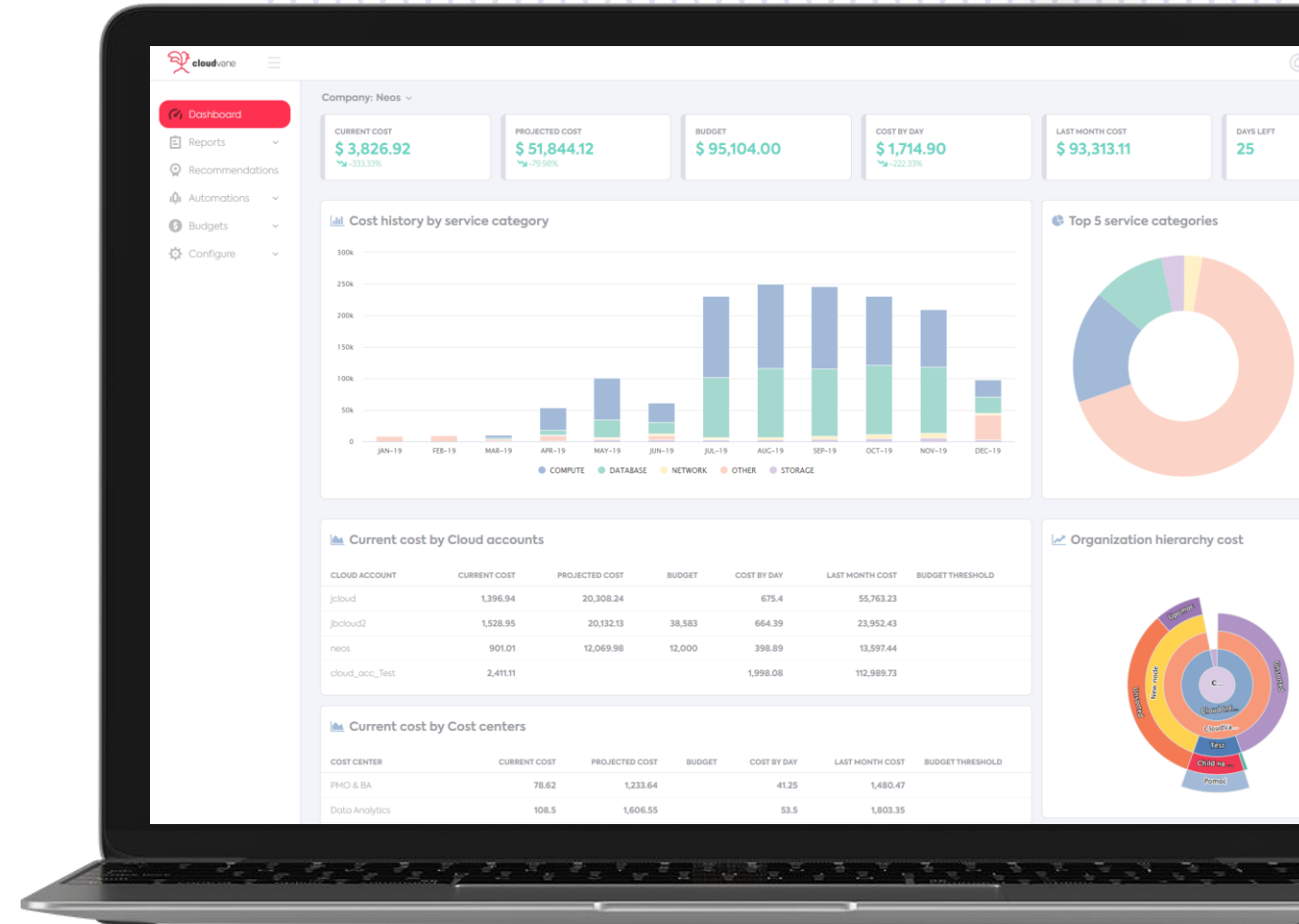
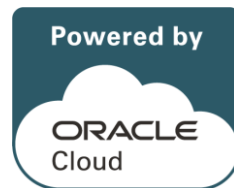


See through the multicloud.

CLOUDVANE IS BUILT ON FINOPS STANDARDS

 The simplest way to integrate FinOps into everyday operations is to use CloudVane

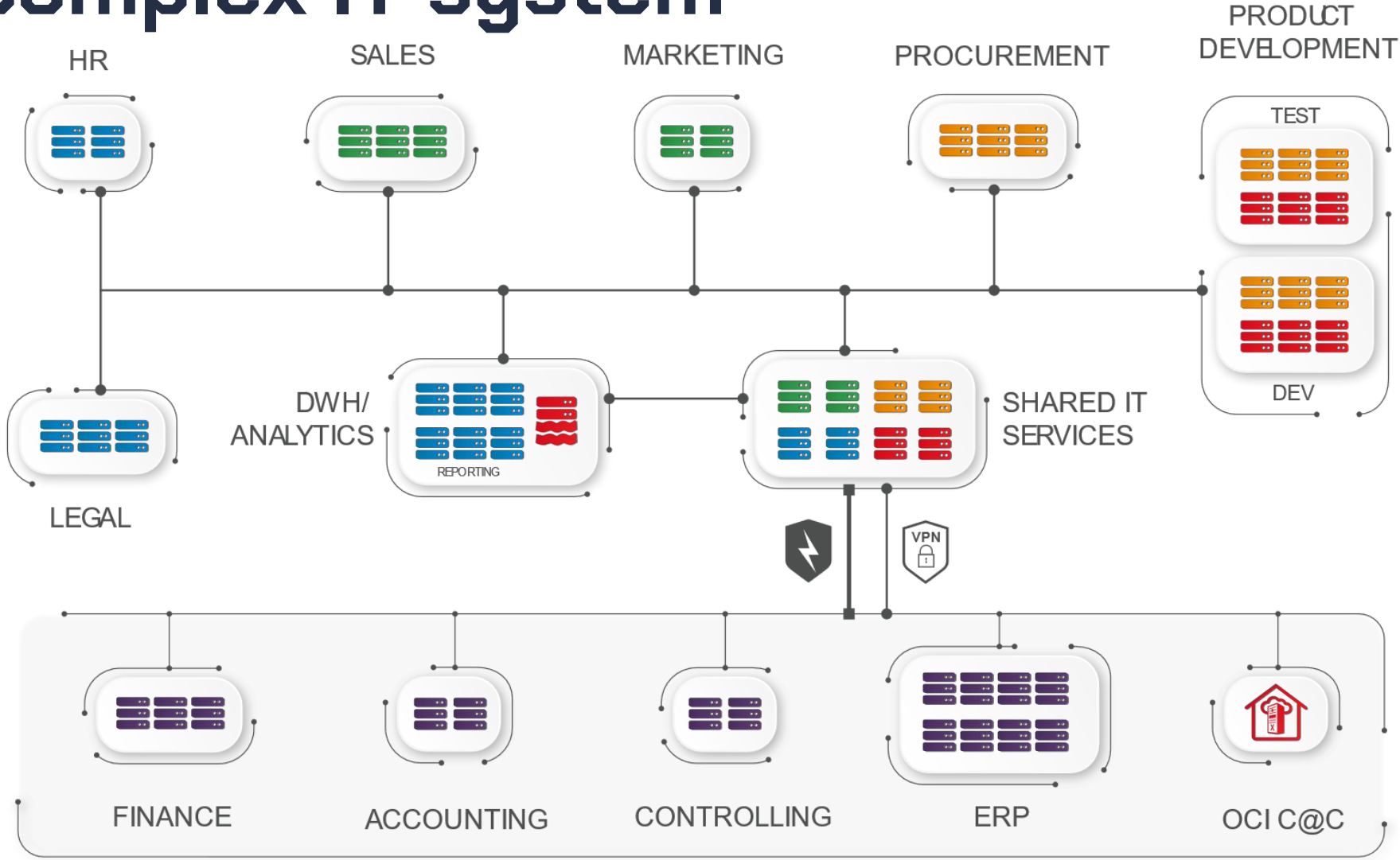
 The application of FinOps methodology implies the application of FinOps standards



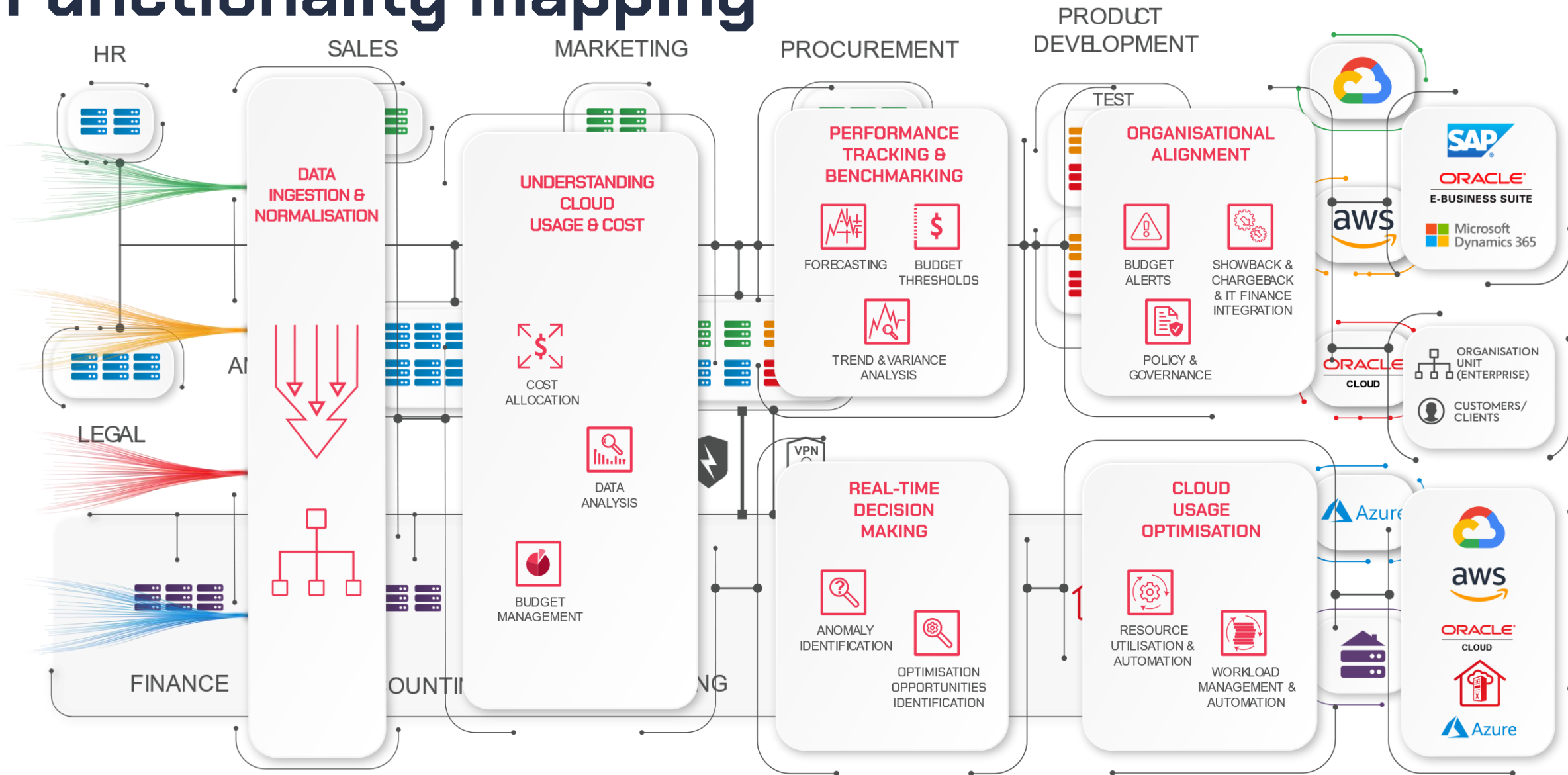
See through the Multicloud



Complex IT system



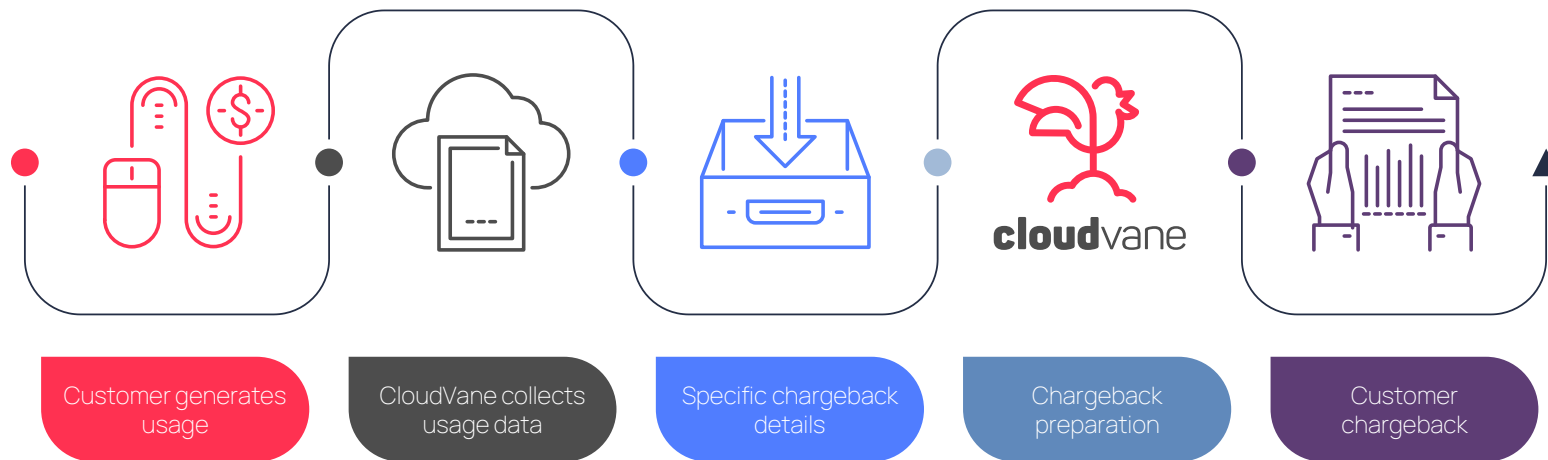
Functionality mapping



CloudVane under the hood

CloudVane is developed with an **API First** approach

- Allocate cloud cost to the business and assign owners
- Create budgets and define threshold to stay on top of you cost
- Use Automation API to control you cloud environments
- List and Act on recommendations with a single PUT command
- Ingest actual consumption information for better unit economics



CloudVane under the hood

Data privacy is our greatest concern.

That is why CloudVane has from the get-go been developed and architected as a **born-in-the-cloud** solution.

Oracle Cloud has implemented a ubiquitous encryption program with the goal of **encrypting all data, everywhere, always.**

CloudVane is architected and deployed on Oracle Cloud:

- Enterprise cloud that delivers powerful computing
- Networking performance
- Comprehensive portfolio of infrastructure and platform cloud services with integrated security:
 - Autonomous Database
 - Oracle Kubernetes Engine



CloudVane under the hood

Supported cloud providers





Benefits & Customer Cases



NEOM reference



نيوم, NEOM

Neom, the flagship project of Saudi Crown Prince Mohammed bin Salman, is a planned \$500 billion city-state that would cover 10,000 square miles of Saudi Arabia's Tabuk province, near its borders with Jordan and Egypt.

100% RENEWABLE ENERGY

4HR FLIGHT AWAY FROM 40% OF THE GLOBE

10°C COOLER THAN THE REST OF THE GCC

20MJ/M² PERENNIAL SOLAR RESOURCES

26,500K M² IN SAUDI ARABIA

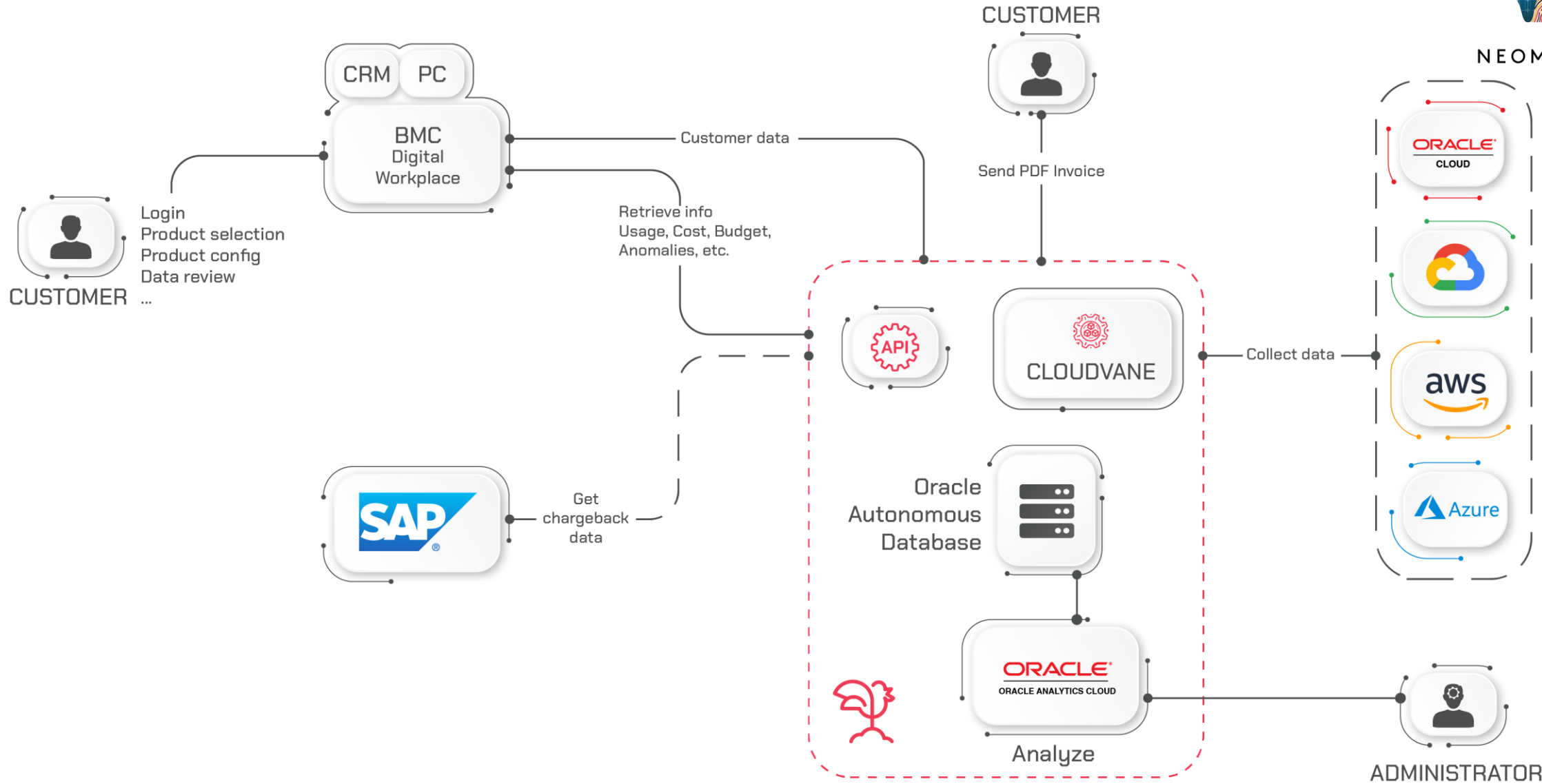
MOTIVATION

- Building a human-centered future on a seamless network of cognitive technologies
- Redefining the role of technology
- Building a modern digital platform
- Providing to customers a cloud services portal with simple provisioning and management
- End customer chargeback made easy

What we do



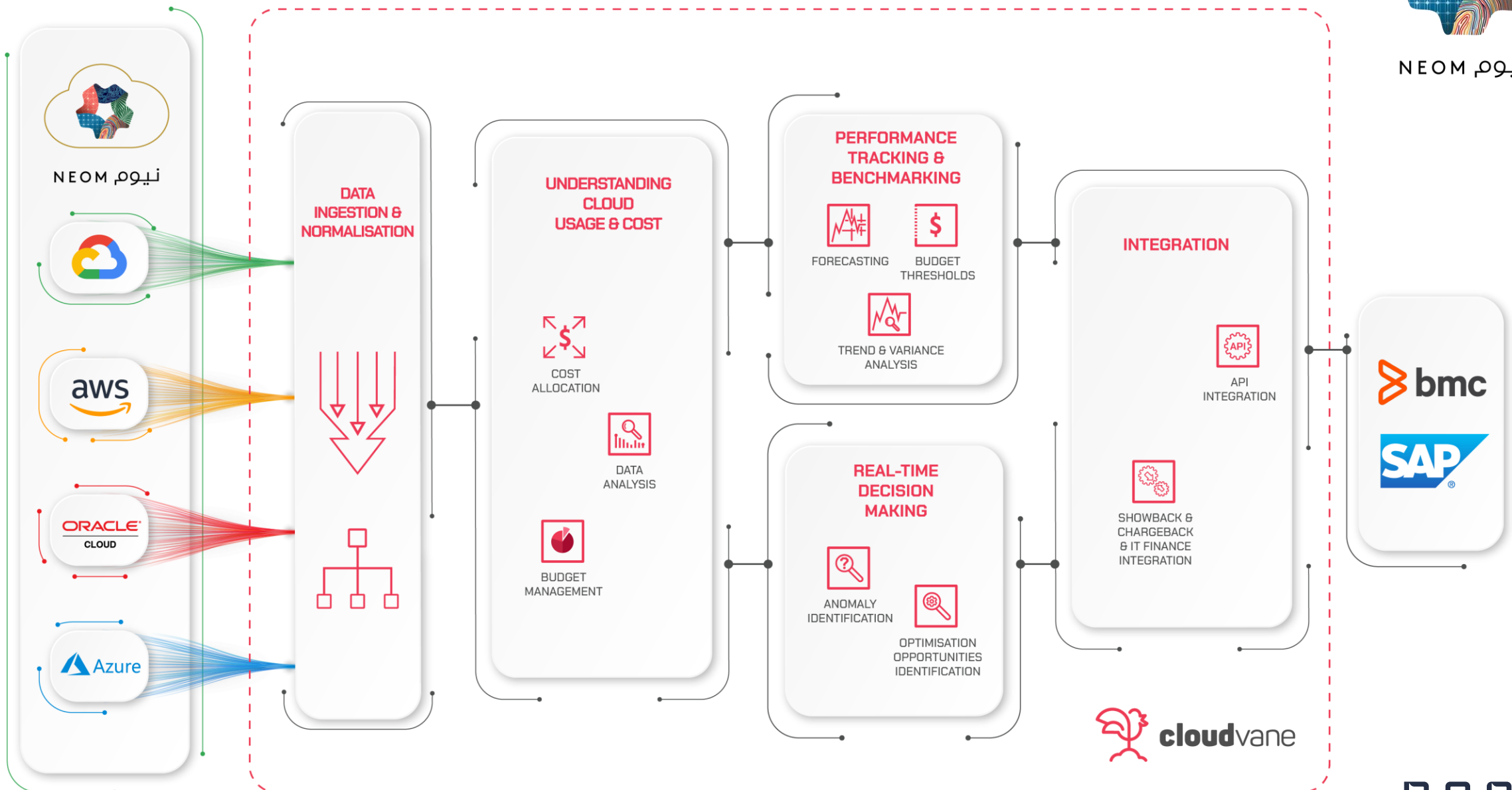
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What we do





Q & A



THANK YOU!

Powered by

ORACLE
Autonomous
Database Cloud

Powered by

ORACLE
Cloud



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